



# Press Release

## Q4 Mobile Base Station Contracts Surge with Nokia Siemens Networks on Top

### Momentum remains in Asia Pacific; China Continues to Drive Demand for 3G; HSPA+ Emerging as Next Gen Technology for 2009

Redwood City, CA, February 13, 2009: EJL Wireless Research announces its fourth quarter 2008 base station contract analysis results. Despite the global financial crisis that has engulfed the wireless telecom industry, fourth quarter base station contracts totaled 182, increasing from 112 in Q3.

“Nokia Siemens Networks secured 62% of total contract awards during the December 31, 2008 ended quarter, beating Huawei (13.7%) and ZTE (13.2%). Chinese OEMs captured 27% of overall contracts while each major base station vendor secured at least one win during the quarter. We have included unannounced contracts from Nokia Siemens Networks in Q4 in our database,” says founder and President, Earl Lum.

“Demand remained heavily concentrated in Asia Pacific while surprisingly; Western Europe was the second most active region during the quarter. Chinese OEMs continue to dominate the CDMA2000 segment as they captured 67% of global contracts in Q4. Initial HSPA+ contract awards to Ericsson in Scandinavia point to a significant increase in 2009 for Western Europe,” says Lum.

The base station contract analysis reports are issued on a quarterly and annual basis and provide a unique perspective on the global cellular/PCS base station contract awards and demand for mobile base station equipment covering all major OEMs including Alcatel-Lucent, Ericsson, Huawei Technologies, Motorola, Nokia Siemens Networks, Nortel Networks, and ZTE.

### **About EJM Wireless Research**

EJM Wireless Research provides proprietary, accurate and cutting-edge market analysis and consulting services on the wireless technology ecosystem. The firm focuses its research on all vertical elements of the wireless ecosystem including mobile subscribers, mobile operators, mobile handsets, mobile infrastructure and mobile content. In addition, the firm provides analysis across horizontal technology suppliers including RF semiconductor materials, RF semiconductor/components, subsystems and OEMs. Our goal is to provide our clients with mission critical market analysis and information.

EJM Wireless Research is managed by Earl Lum. Mr. Lum has 16 years of experience within the wireless industry including 8 years as an Equity Research Analyst on Wall Street covering the global wireless industry. The company is headquartered in Redwood City, CA. For more information about EJM Wireless Research, please visit the company's website at [www.ejmwireless.com](http://www.ejmwireless.com).