



Press Release

Q4 Mobile Base Station Contracts at 142 as LTE/HSPA+ Momentum Continues

3G/4G Contracts at 54% of total while 2G is 46%

Salem, NH, February 15, 2010: Total contracts awarded within the wireless industry for Q4 reached 142, down 22% from Q4 2008 levels and up 6% sequentially according to the latest report from EJL Wireless Research, titled "*Global Base Station Contract Analysis, Fourth Quarter 2009.*"

"Nokia Siemens Networks (NSN) secured 59% of total contract awards during the December 31, 2009 ended quarter, beating Huawei (22.5%) and ZTE (13.4%). Motorola won a TD-LTE contract with China Mobile while NSN won its first LTE contracts with Telenor in Denmark and ZAIN in Bahrain. Chinese OEMs captured 36% of overall contracts in Q4," says founder and President, Earl Lum.

"Demand continues to remain concentrated in Asia Pacific but Western Europe activity has increased due to 3G WCDMA/HSPA expansion and upgrade contracts. Chinese OEMs continue to dominate the CDMA2000 segment as they captured 94.1% of global contracts in Q4 but Alcatel-Lucent won a key EVDO Rev. B upgrade with China Telecom. Nokia Siemens Networks led the way with 65% of total WCDMA/HSPA/HSPA+ awards. With the divestitures of the wireless business of Nortel Networks, we are effectively discontinuing the analysis of the company in this report series," says Lum.

The base station contract analysis reports are issued on a quarterly and annual basis and provide a unique perspective on the global cellular/PCS base station contract awards and demand for mobile base station equipment covering all major OEMs including Alcatel-Lucent, Ericsson, Huawei Technologies, Motorola, Nokia Siemens Networks, and ZTE.

About EJM Wireless Research

EJM Wireless Research provides proprietary, accurate and cutting-edge market analysis and consulting services on the wireless technology ecosystem. The firm focuses its research on all vertical elements of the wireless ecosystem including mobile subscribers, mobile operators, mobile handsets, mobile infrastructure and mobile content. In addition, the firm provides analysis across horizontal technology suppliers including RF semiconductor materials, RF semiconductor/components, subsystems and OEMs. Our goal is to provide our clients with mission critical market analysis and information.

EJM Wireless Research is managed by Earl Lum. Mr. Lum has 18 years of experience within the wireless industry including 8 years as an Equity Research Analyst on Wall Street covering the global wireless industry. The company is headquartered in Salem, New Hampshire, USA. For more information about EJM Wireless Research, please visit the company's website at www.ejmwireless.com.