



Press Release

EJL Wireless Research Reports Global BTS Transceiver shipments for 1H2010 on track for record 2010

Nokia Siemens Networks was the top supplier overall while Ericsson was the leading supplier for W-CDMA and LTE.

Salem, NH, January 31st, 2011: Despite the Indian telecom embargo that derailed the momentum for the wireless industry in Q2 of 2010, the global base transmitting station (BTS) transceiver (TRx) market was on track to hit a record year in unit shipments. BTS transceiver units for the first half of 2010 achieved 56.8% of our projected forecast for 2010, indicating that despite the embargo that the industry was on its way to another growth year, according to the latest report from EJL Wireless Research titled "*Global BTS Transceiver Market Analysis, 1st Edition, 1H2010*."

"The TRx shipment volumes at the halfway point in 2010 were weaker than expected for the Chinese OEMs but both Ericsson and Nokia Siemens Networks posted surprisingly strong results. More surprising were the indicators that the LTE market was tracking ahead of our projections by 20% and that GSM unit volumes were well above our projections with 63% of our forecast achieved at the midpoint," says founder and President, Earl Lum. The report provides a unique perspective on the global shipments and demand for TRx equipment covering all air interface standards and frequencies and major OEMs including Alcatel-Lucent, Ericsson, Huawei Technologies, Motorola, Nokia Siemens Networks, and ZTE.

"Nokia Siemens Networks was the overall leader in total TRx unit shipments as well as for GSM shipments. Ericsson was the top supplier for both W-CDMA and next generation LTE shipments while ZTE captured the top positions for CDMA and TD-SCDMA," says Lum.

The top suppliers by overall base station transceiver shipments as well as by air interface standards for 1H2010 were:

- **Overall #1 TRx Supplier: Nokia Siemens Networks**
- **Overall #1 GSM TRx Supplier: Nokia Siemens Networks**
- **Overall #1 W-CDMA TRx Supplier: Ericsson**
- **Overall #1 CDMA TRx Supplier: ZTE**
- **Overall #1 TD-SCDMA TRx Supplier: ZTE**
- **Overall #1 LTE TRx Supplier: Ericsson**

The report is currently available for purchase and information can be downloaded at www.ejlwireless.com.

About EJL Wireless Research

EJL Wireless Research provides proprietary, accurate and cutting-edge market analysis and consulting services on the wireless technology ecosystem. The firm focuses its research on all vertical elements of the wireless ecosystem including mobile subscribers, mobile operators, mobile handsets, mobile infrastructure and mobile content. In addition, the firm provides analysis across horizontal technology suppliers including RF semiconductor materials, RF semiconductor/components, subsystems and OEMs.

EJL Wireless Research believes it has a corporate responsibility, both local and international, in giving back to the community. Please visit our website for more information about the charitable organizations it supports at: http://www.ejlwireless.com/corporate_responsibility.html.

EJL Wireless Research is managed by Earl Lum. Mr. Lum has 18 years of experience within the wireless industry including 8 years as an Equity Research Analyst on Wall Street covering the global wireless industry. The company is headquartered in Salem, NH. For more information about EJL Wireless Research, please visit the company's website at www.ejlwireless.com or our weblog at <http://ejlwireless.wordpress.com>.

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